Start Your Mission with School Nutrition

2020 MSNA ANNUAL WINTER CONFERENCE

Thursday, January 30th & Friday 31st 2020

Marriott Portland at Sable Oaks, 200 Sable Oaks Drive, South Portland
Phone 207-871-8000 or https://www.marriott.com

Start Date                  End Date                  Room Type                  Price
Wednesday, January 29th     Thursday, January 30th  Standard King Room    $111.00
Wednesday, January 29th     Thursday, January 30th  Luxury Suite           $111.00

Reservations must be made by 12/29/19     Key Words: “MSNA Winter 2020”

REGISTER for the conference TODAY

Take advantage of our EARLY BIRD SPECIAL!

The 2020 Winter conference welcomes back Chef Sam with a, always magical, food demonstration. You’ll have many opportunities to connect with other food service associates, vendors, get motivated, be informed about NOI, and much more. Friday offers three 4 hour sessions to choose from: Food Safety Basics, Forecasting the Procurement of Foods, and Managing Personalities & Conflict. If you wish to prepay and preregister, we are also offering the SNS Credentialing EXAM. This conference is a great way to meet training requirements for Professional Development Standards. We look forward to seeing you in January!

Directions to Sable Oaks:
Thursday, January 30th Day 1

7:00 – 8:00  Registration & Full Breakfast *(ANY DIETARY RESTRICTIONS?)*
8:00 – 8:15  President Welcome
8:15 – 9:15  Logan Weber: Keynote

“STICKS AND STONES EXPOSED: THE TRUTH BEHIND WORDS AND RELATIONSHIPS”
This hilarious presentation zeroes in on the power of our words and the impact they have on the culture and climate of a school. After all, you may not be the only one who feels like the most challenging part of their job is THE PEOPLE!! What kind of atmosphere are our words creating? One in which education professionals strive to work as a strong team for the sake of the children….or one that is breeding an inability to trust and work together. Discover how to transform your school and your relationships and how to build a great “community” at school and beyond.

9:15 – 9:30  Coffee & Water
9:30 - 10:30  Logan Weber: More from our Key Note

“HOW TO KISS A FROG WITHOUT GETTING WARTS ON YOUR LIPS”
In this fast-moving follow up to Sticks & Stones Exposed, humorist and author Logan Weber shares, what is undeniably, one of the most powerful strategies known to build high levels of trust, strengthen relationships, and bring out the best in others. It is a skill he calls “Frog Kissing”. Come learn this amazing and easy to implement skills in your own life and begin to reap the benefits both professionally and personally…oh yeah, and laugh the whole time!!!!

10:30 -10:35  Transition

Session 1

10:35 - 11:35  All About MSNA….Want to get involved? Learn how , and get all your questions answered! Alisa Roma, President Elect MSNA
10:35 - 11:35  NOI with DOE David Hartley *(this will be offered once again @11:50)*
10:35 - 11:35  Dealing With Challenging People: MEABT
There are different ways to define a “difficult person.” Some people test the lives of many others. And then there are types who just get under your skin - “push your buttons.” Whoever it is, you have two choices: learn how to effectively deal with the difficult person or remove the chance of interacting with him or her. Learn strategies you can use when you have to deal with difficult people.

10:35 - 11:35  Breakfast After The Bell Lynnette Harriman, Chris Greenier and Anna Korsen. Come share your ideas and get some new ones on Breakfast After the Bell programs. We will share tool kits, applications for grant money, and offer our help as consultants to help you get your program up and running OR to increase participation in your current one.

11:35 - 11:50  Break and Hearty Snack *(Leave room for the delicious sampling at the food show)*
11:50 – 12:50  Salads and Dips with Chef Sam Creating easy, fresh and visually appealing salad dishes for students to enjoy as a side dish or a grab and go! Learn how to cut head lettuce for a fresher product as well as create lower sodium, easy and delicious scratch-made salad dressings while learning presentation techniques that will appeal to all students!

11:50 - 12:50  CACFP- AT RISK AFTER SCHOOL MEALS: Lynnette Harriman, Chris Greenier and Anna Korsen. Come join us to learn more about after school meals for schools with more than 50% F & R eligibility. We have tool kits, ideas and info to help you get started. We can help you with the application, too. The reimbursement rate is very generous and it is a great way to use up leftovers and USDA foods.
Thursday, Day 1 ..... CONTINUED
Session 2 ..... continued

11:50 - 12:50  Communication skills for the workplace: MEABT- To succeed in today’s workplace, you have to be an effective communicator - a skill that can be learned and refined. In this seminar, we’ll discuss how to find the focus and goal of any conversation. We'll also share tips for avoiding common communication pitfalls.

11:50 - 12:50  NOI with DOE David Hartley (Repeat)
12:50 - 3:30  Vendor “Food Show” for everyone
3:00 - 3:30  NOI Decision makers meet with Terri to discuss NOI

Friday, January 31st Day 2

7:00 – 8:00  Registration and Full Breakfast (ANY DIETARY RESTRICTIONS?)
7:45 – 8:00  President Welcome
8:00 – 12:00  Alisa Roman & Martha Spencer proctor the SNS Exam – All participants must complete the “SNS Credentialing Exam Application,” through SNA by December 20th.
Feel free to call Jeanie at (207) 577-6702 for direction for the application process.

All Friday ICN Sessions must have a minimum of 25 attendees. Please indicate on your registration which session you plan to attend and submit this information no later than 12/20/19

(Each Session will run 4 hours, with a 15 minute break every hour and a lunch break at 11:45)

Break 1 at 9:15, Break 2 at 10:30, Lunch Break at 11:45, Conclusion of session 12:30 - 1:30

8:15 – 1:30  PLEASE Select ONE from the following list of three (4 hour) ICN Sessions:

Managing Personalities and Conflict (4-hr training) The learning objectives for this session are listed below.
• Identify the role personalities and bias play in conflict.
• Explain the difference between implicit and explicit bias.
• Compare and contrast the four most common generational groups as they relate conflict management/resolution.
• Explain the importance of clear goals and purposes.
• Recall at least two factors that can impact the outcomes of conflict.
• Describe at least three problem/non-productive behaviors and the related management techniques.
• Summarize at least two actions that promote success when managing personalities and conflict.

or

Food Safety Basics (4-hr training) Developed for new school nutrition managers, employees, and substitute cooks – this training curriculum is designed to provide a basic understanding of food safety. The lesson content covers food safety and why it is important, methods for training school nutrition staff on food safety, how to prevent foodborne illness, and checklists to monitor food safety.

or

Forecasting The Procurement of Foods (4-hr training) General concepts about basic forecasting for the procurement of foods in Child Nutrition Programs are covered during this session. This training does not discuss federal regulations pertaining to the procurement system. Key topic areas:
• Stakeholders’ responsibilities and expectations
• How menus determine goods and services that must be competitively procured
• Inventory management, product movement, and cost management
• Product categories, screening, and specifications
• CN labeling
• Accurate forecasting of products.
REGISTRATION
2020 MSNA ANNUAL WINTER CONFERENCE

EARLY BIRD registration deadline is December 20th. Registration fee is non-refundable.

Name:__________________________________________________________________________  Your Position____________________________
District:_____________________________________________________________________________________________________________
Email:________________________________________________________________________________________________________________
Work Phone:________________  Home Phone:__________________________________
MSNA member #______________________________  (MSNA membership must be valid and will be verified)

A minimum of 25 participants is required for Friday ICN Breakouts - Pre REGISTRATION is needed by Dec 20th

(PLEASE CIRCLE THE BREAKOUT SESSIONS YOU PLAN TO ATTEND IN SECTIONS A) & B) for Thursday & Friday)
A) Thursday @ 10:35 – 11:35 Session:  ~NOI (DOE)  ~Dealing w/ Challenging People (MEABT)  ~Breakfast After the Bell (Full Plate)
Thursday @ 11:50 – 12:50 Session:  ~Salads & Dips (Chef Sam)  ~CACFP  ~Communication Skills (MEABT)  ~NOI (DOE) (Repeat)

B) Friday 4 Hour Sessions (8:15 – 1:30): Please select ONE session from the following 3 ICN breakouts:
~Managing Personality & Conflict (ICN)  ~Food Safety Basics (ICN)  ~Forecasting the Procurement of Food (ICN)
~SNS Credentialing Exam ONLY (PRE-REGISTRATION by 12/20/19 through SNA is required. Call (207) 577-6702 for details)

Send your REGISTRATION in today and take advantage of our EARLY BIRD savings.

EBM = Early Bird Members and EBNM = Early Bird Non Members (EBM & EBNM must be rec’d postage or email marked Dec 20th)
RRM = Regular Rate Member and RRNM = Regular Rate Non Members  (RRM & RRNM rec’d after Dec 20th)

EBM / EBNM / RRM / RRNM

C) Attending 1 day, Thursday or Friday……………………………………$100.00 / $175.00 $150.00 / $225.00
(CIRCLE THE ONE DAY YOU’LL BE ATTENDING)

D) Attending 2 days, Thursday & Friday……………………………………$150.00 / $225.00 $200.00 / $275.00

Please send this registration form along with your payment (checks made payable to MSNA)  Add 3.5% to all CC payments.
Feel free to email your registration w/ Purchase Order or Credit Card information in order to make the EARLY BIRD cut-off by Dec 20th.
*Credit card orders cannot be processed unless all * information is provided.

*Name on CC:____________________________________________________________  *Card Zip Code________________  *C V V#_________
*Credit Card #:____________________________________________________________  *Expiration date:________________________
*Total charge to card: $________________  *Signature: ______________________________________________________________

Mail to: MSNA
 c/o Jeanie Giroux
  PO Box 1065
  Lewiston, Maine  04240
  Email: jeaniegru@gmail.com

Become an SNA/MSNA member today and take advantage of the savings for this Conference and others. Scholarships are available to
attend this conference. Feel free to contact Jodi Truman for scholarship information:  j.truman@msad17.org